



## **Tie Lines -- April 2000**

### **AROUND THE PORT . . .**

**Hanjin Shipping Co. has signed a letter of intent with the Port of Long Beach to lease a 375-acre container terminal being built at the site of the former Long Beach Naval Station and Naval Shipyard on Terminal Island. The letter precedes detailed negotiations on a 25-year lease.**

The South Korean steamship line, a Long Beach customer since 1979, already operates the port's largest terminal – a 170-acre facility opened in 1997. Its new Pier T terminal will include 5,000 lineal feet of wharf, 50-foot water depths, a dockside rail yard, and 12 to 16 “post-Panamax” sized ship-to-shore cranes. Hanjin expects to employ about 600 workers at the new facility.

A 260-acre first phase will open in spring 2002, and the final 115 acres will open a year later. Neither phase will include 33 acres set aside for a ship repair facility on Pier T.

**U.S. Agriculture Secretary Dan Glickman and U.S. Trade Representative Charlene Barshefsky visited Hanjin's Pier A terminal last month to help send off a shipment of Sunkist citrus fruit -- the first shipment of U.S. citrus to China since 1980 when American citrus was quarantined because of the Mediterranean fruit fly.**

Seeking entry to the World Trade Organization, China has opened its doors to U. S. citrus and lowered tariffs. Also attending the ceremony were California Agriculture Secretary **Bill Lyons** and Long Beach Harbor Commissioner **John Kashiwabara**.

**The Port of Long Beach has been voted the “Best Seaport in North America” for a sixth consecutive year by readers of Cargonews Asia magazine. Orient Overseas Container Line's Long Beach Container Terminal, voted the “Best**

**Container Terminal in North America,” was a winner for a third year in a row.**

**Harry Chan**, Long Beach’s overseas representative, accepted the award on behalf of the port at the 14<sup>th</sup> annual Asian Freight Industry Awards in Singapore. **Jolland Lau**, managing director of OOCL (Singapore) Pte. Ltd. accepted on behalf of LBCT.

**SIGN UP FOR THE PORT’S FREE E-MAIL NEWS BULLETINS!** The port is issuing an Internet version of Tie Lines and e-mail “news flashes” on breaking news, traffic conditions and labor issues. To subscribe, send a blank e-mail to polb-subscribe@eGroups.com.

**Cargo volume at the ports of Long Beach and Los Angeles during the upcoming Christmas shipping season, from July through November, is likely to be 15 to 20 percent greater than a year ago, Long Beach port Marketing Manager Hal Hilliard told the International Trade Club last month.**

Volumes for the first two months of the year - normally a slow time for the ports - are up about 17 percent over last year. Hilliard said the railroads have been advised to line up more cars and locomotives. Terminals are lining up more chassis, and talking about remaining open for longer hours.

**Year-end numbers from the Journal of Commerce’s Port Import-Export Reporting Service show the Port of Long Beach retained its 37 percent market share of the West Coast’s loaded container traffic during 1999 – leading all West Coast ports.**

**International Transportation Service’s Pier J terminal in Long Beach is the latest to join the new eModal.com Internet cargo-availability system.**

Other participants of the free service include the Zim facility operated by Stevedoring Services of America at Pier C in Long Beach. The Internet system shows container availability, vessel schedules, terminal operating hours, addresses, key contacts and truck driver status. It can be found at [www.eModal.com](http://www.eModal.com).

**Zim Israel Navigation Co. Ltd. and Shanghai-based China Shipping**

**Container Lines Co. Ltd. have reached a slot exchange agreement to share space on their trans-Pacific vessels, including the Zim ships that call in Long Beach.**

The vessel sharing begins April 7. Zim plans to deploy larger, 2,000-TEU ships in its trans-Pacific service later in the year. Zim's weekly trans-Pacific service calls in Long Beach, Oakland, Seattle, Kwangyang (Korea), Shekou (China), Hong Kong, Shanghai, Pusan, Vancouver and back to Long Beach, usually on Fridays.

**The 1,600-TEU container ship *Zim Australia* made its maiden call on March 6 in Long Beach at SSA's Pier C terminal.**

The *Zim Australia* is one of the six ships deployed in Zim's Pacific Service.

**Applied Industrial Materials Corp., Long Beach's leading exporter of petroleum coke, has begun a \$3.5 million project to repair and renovate a covered storage shed for its use beginning this fall.**

The former Chevron shed will have a capacity of 85,000 tons. Aimcor is repairing the roof, replacing the floor, enclosing the conveyor system, redoing the truck wash facilities, and installing a sprinkler system at the shed's entry ways.

The project will bring the facility into compliance with the South Coast Air Quality Management District's Amended Rule 1158 governing the handling, transportation and storage of petroleum coke.

**Maersk Sealand has deployed two 1,150-TEU ships, the *Texas* and *Tennessee*, in a new, every 10-day service between Long Beach and San Antonio, Chile.**

**Maersk Sealand's 4,400-TEU container ship, the *Glasgow Maersk*, made its maiden call in Long Beach on March 20.**

The *Glasgow* calls in Long Beach, Oakland, Korea, Taiwan, Hong Kong, Singapore, Malaysia, Sri Lanka, Oman, Italy, Spain, Canada and the U.S. East Coast before swinging back through Europe, the Middle East and Far East before returning to Long Beach.

**Kien Hung Line (KHL) of Taiwan has upgraded its once-every-two-weeks trans-Pacific service to a three-times-a-month service calling at the International Transportation Service terminal in Long Beach.**

Beginning in May, KHL plans to add three more vessels, giving it a total of nine, so it can make weekly calls. The service calls in Hong Kong, Kaohsiung and Keelung (Taiwan), Pusan, Long Beach, Ecuador, Peru and Chile. KHL's agent is Inchcape Shipping Services.

**The Anaheim Street/Henry Ford Avenue/Pier A Way off-ramp on the northbound Terminal Island (47) Freeway will be closed to traffic through mid-April because of construction.**

The off-ramp is being realigned as part of the Alameda Corridor Transportation Authority's \$80 million Henry Ford Grade Separation Project. When completed in the spring of 2002, the project will separate street traffic from trains with the construction of a railroad bridge.

During the off-ramp construction, those headed for the Hanjin Terminal from Terminal Island can take the Terminal Island Freeway north, Pacific Coast Highway west, Alameda Street south and Henry Ford Avenue south back to Hanjin.

**Star Shipping of Norway's container-bulk carrier, the *Star Ismene*, made its maiden call to Long Beach on Feb. 29, at Forest Terminals Pier D facility.**

The ship is a forestry products carrier with three traveling gantry cranes. Owned by Billaboing of Norway, the ship carried newsprint from the Far East. General Steamship Corp. is the ship's agent.

**The port's Employee Club has donated \$325 to its business partner, downtown Long Beach's International Elementary School, to purchase library books.**

The money was raised in a Valentine bake sale and other fund-raisers.

**Queen Mary CEO and former port Executive Director Joseph Prevratil will be honored as the Long Beach Entrepreneur of the Year at the annual Long Beach Economic Outlook Conference.**

The program will be held from 8 a.m. to 1:30 p.m. April 25 at the Westin Long Beach Hotel. The conference will include sessions on land use, workforce development, satellite services and e-commerce. For reservations, call (562) 436-1251.

**U.S. Senator Dianne Feinstein will be the speaker at a luncheon April 18 hosted by the Long Beach Area Chamber of Commerce.**

The California Visionaries 2000 Leadership Luncheon will be held at the Hyatt Regency Long Beach. For reservations, call (562) 436-1251.

**The Propeller Club's annual Secretaries Day harbor cruise will be held at 11:15 a.m. April 26, with the yacht leaving from Dock 9 next to Parker's Lighthouse at Shoreline Village.**

For reservations, call (818) 951-2841.

**Former steamship line executive George Marshall will be the speaker at a Salute to Education luncheon April 28 hosted by the International Business Association.**

The event will be held at the Westin Long Beach Hotel. For reservations, call (562) 436-1251.

**Wai Szeto, a vice president with Kingston Technology Co., will be the keynote speaker at a World Trade Week luncheon May 25 at the Long Beach Hilton Hotel.**

The event will be co-sponsored by the International Business Association, Foreign Trade Association, Propeller Club, Los Angeles Customs Brokers and Freight Forwarders Association, and the World Trade Center Association of Los Angeles-Long Beach.

Kingston is the Fountain Valley company whose founders sold an 80 percent interest in 1996 and shared \$100 million of the proceeds with their 450 employees.

**PORT PEOPLE . . .**

**Chung Ju Yung, the founder and honorary chairman of the Hyundai**

**Group, has named his fifth son, Chung Mong Hun, to serve as the South Korean conglomerate's sole chairman, ending a co-chairmanship with eldest son Chung Mong Koo.**

The elder brother will head up Hyundai's auto units. The younger brother will head Hyundai Electronics Co., Hyundai Engineering and Construction Co. and Hyundai Merchant and Marine Co. Hyundai's shipping line calls at the Port of Long Beach's California United Terminals.

**Metropolitan Stevedore Co. has realigned its organizational chart, naming Al Garnier as vice president of operations, Tim Parker vice president of business development, and Robert Roach vice president of equipment, labor relations and special projects. They report directly to President James Callahan.**

The Wilmington, Calif., company has promoted **Boyette Fabio**, vice president of information technology; **Norman Hauser**, vice president of safety and environmental services; **Leonard Brooks**, assistant vice president for breakbulk cargo; **Robert Waterman**, assistant vice president of bulk operations; **Frank Divona**, assistant vice president of business development; and **Patrick Andrich**, assistant vice president of Metropolitan's new cruise operations department.

**California United Terminals has promoted Thomas E. Rubottom to vice president of maintenance and repair/equipment; Ron Neal to general manager of operations; Jeffrey Andrews to breakbulk manager; and Kevin Elizondo to manager maintenance and repair**

**Rick Aschieris, a former executive secretary and government affairs director to the Long Beach Board of Harbor Commissioners, has been named executive director of the Port of Stockton.** Aschieris left Long Beach in 1997 and headed the Port of Anacortes in Washington until taking his new job.

**Ryan Stead, a junior at Cal State Long Beach, has been selected as the winner of the annual International Business Association World Trade Week poster contest. In the high school category, the winner was Wilson High School 12<sup>th</sup> grader**

**Somnang Mal.**

Their posters will be used to promote World Trade Week, to be held from May 22-26.

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